Volume 26, Issue 2 | Winter 2022

Research, market talk draws Expo attendees

Blue button-ups mixed with blue jeans in small groups sprinkled throughout the Emerald Ballroom of the Hotel Topeka at City Center. Snippets of conversation are heard discussing crop prices or lamenting about the weather. The Kansas Soybean Expo has returned.

The 2022 event, which took place Jan. 12 in conjunction with the Topeka Farm Show, brought soybean producers throughout Kansas together again to kickstart their year with valuable updates from industry leaders. Time off in 2021 allowed the Kansas Soybean Expo to take on some new features while still remaining the familiar networking event attendees have come to know.

Motivational speaker and comedian Larry Weaver headlined the event. He used comedic anecdotes of his life and childhood to encourage attendees to take care of themselves in the stressful

reality of farming.

Governor Laura Kelly took the stage at the luncheon as the featured speaker to applaud soybean farmers on driving economic value in the state of Kansas, even calling soybeans the "backbone" of the Kansas economy.

Kenlon Johannes and 24/7 Travel Stores took home recognition as the 2022 Friends of Sov. The award is presented at the luncheon of Expo annually to honor a person, company or organization who has demonstrated the ability to work cooperatively with Kansas soybean farmers in their effort to improve markets and profitability.

Returnee speakers Ed Anderson, Ph.D., and Darrell Holaday gave attendees much to take back to their operations in the afternoon sessions. Anderson reported on the 2021 Research Forum & Think Tank and intro-

duced the U.S. Soybean Research Collaborative aimed at identifying farmer priorities related to research. Crowd-favorite Holaday explored the relationship between different sectors of the market and governmental interaction in those spaces.

Corporate partners are vital in the Kansas Soybean Association's ability to operate. Corporate sponsors are invited each year to set up an exhibit booth at the event and network amongst attendees. Researchers doing the important boots-on-theground studies related to soybean production in Kansas are also invited to set up a display at Expo and share their findings.

All are invited to mark their calendars for the next Kansas Soybean Expo on January 11, 2023. Suggestions for topics and agenda items are welcomed by calling or emailing the Kansas Soybean Office at 785-271-1030/kansassoybeans@kansassoybeans.org.

















Policy advocacy ready to ramp up

Greetings! I hope that this finds you and your family doing well! I always look forward to this time of year, and this year seems especially meaningful.

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STRAIGHT ROWS

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I want to thank everyone that took the time away from the farm to join us for the Kansas Soybean Expo! I hope that we won't ever take that time of learning and collaboration for granted ever again, and if you missed it this year, we hope to see you next January!

This is also the time of year when we do a large amount of work on state and national policy. Many hours of collaboration with farmer-leaders from across the country go into the policy documents that will eventually be taken to legislators in Topeka and Washington D.C. As the Kansas Legislative Session gets underway, we will continue to be a presence and voice for the farmers we represent. If you have issues that you would like to see discussed, or would like to know more about the policy development process, feel free to reach out to myself or any member of the board.

Conversations have begun for the development of the next farm bill, and the work of associations like ours will be paramount to ensuring that it meets the



needs of producers. We are also seeing a large amount of discussion about carbon credits and the best practices for managing them, and we will continue to remain engaged in those conversations.

As we prepare for another growing season, remember to keep safety at the front of everything you do. Take care of yourselves, and each other, just as you have always cared for the land and creatures entrusted to you. As we work to control the things we can control, I hope we can remember to pray about the things we can't.

I wish you all the best in 2022!

Kindest regards,

Teresa



Board meets in January

The Kansas Soybean Association board of directors conducted several meetings Jan. 10-12.

The policy committee convened January 10 to review and compose the association's policy resolutions and priorities for 2022. The priorities are as follows:

- Maintain the right to farm in Kansas while working to keep a positive environment for livestock, aquaculture, and other agricultural related industries.
- Keep the current sales tax structure for farm equipment and other agricultural purchases. Continue support for funding state government through the use of sales and/or income tax without placing more burden on property tax.
- Maintain the current use-value appraisal system for taxation of agricultural land.
- Work with Kansas Department of Transportation on the Soy Transportation Coalition project to test the structural integrity of Kansas' bridges.
- Reinstate funding for the Kansas biodiesel production incentive and work with government and fuel suppliers to promote increased biodiesel usage.

The full board met Jan. 11. Discussion included the following items:

- Processor representative Grave Alvarez reported a record year for exports in 2021.
- K-State agronomy representative Raj Khosla shared via Zoom about the economic prosperity plan that the College of Agriculture will participate in.
- Mosaic company joined by Zoom to cover trade regulation's impact on agricultural input prices.
- ASA staff joined by Zoom to cover national policy issues such as herbicide registration extensions and WOTUS.
- The policy committee deliberated on representatives to visit the U.S. Capitol in March, as well as discussed the state legislative luncheon.

The KSA Annual Meeting took place at the luncheon of the Kansas Soybean Expo, with the resolutions being approved by vote. The board also conducted a reorganization meeting at Expo.

SEK faces ESA restrictions

EPA announced new seven-year registrations for Enlist and Enlist Duo herbicides Jan. 11. Enlist is a herbicide containing the active ingredient 2,4-D, while Enlist Duo is a premix containing both 2,4-D and glyphosate.

The new registrations come with several new Endangered Species Act (ESA) use restrictions aimed primarily at mitigating runoff and pollinator risks. These mitigations are related to rainfall and irrigation timing, limiting application during crop blooming stages, mandatory education and other runoff reduction measures. Users would be required to select from a list of runoff reduction measures to reduce 2,4-D and glyphosate concentrations in runoff, while also providing users implementation flexibility.

The registration also includes prohibitions on using these products in certain counties where ESA risks are significant. In this case, the American burying beetle creates restrictions in Chautauqua, Cherokee, Cowley, Elk, Greenwood, Labette, Montgomery, Neosho, Wilson and Woodson counties in Southeast Kansas.



Right technologies create winning soybean yields

Written by Sage Collins

Following the close of the 2021 Yield and Value Contests, K-State Research and Extension's Sarah Lancaster caught up with a few of the winners to learn their best practices when it comes to growing soybeans. When asked their reasoning for competing in the contest, the answers ranged from being seed representatives that wanted to test their varieties to setting yield goals that they wanted to achieve.

When asked for the secrets to their success, it turns out that they just used good agronomics to achieve a high yielding crop.

"More than anything, it's placing the right variety and right genetics on the right fertility. We utilize our local seed representatives and our agronomist to incorporate the best practices to give us the highest yield every year," Brock Hanf with HBJ Farms shared. HBJ came away with the top dryland entry in the state at 97.61 bushels per acre.

In relation to Hanf's answer, Doug Shoup shared that he

also pays attention to fertility and crop rotation, adding that it gives him a pretty good idea what gives the most return on investment. Along with fertility, things such as precision planting and auto shutoffs on the planter were mentioned. Ryan Stewart noted that by using precision technology, he not only saw an increase in yields, but a decrease in input costs by not overpopulating the field. For Chad Penner, it came down to researching what practices could be beneficial for his soybean crop.

"In a way, it was as much a fertility test plot as it was a yield test plot," he says. Penner achieved a 111.52 bushels-peracre yield to win the statewide irrigated division and the overall top yield of the contest.

To dig a little deeper into their specific practices, Lancaster asked the participants how they determined what nutrients they should apply to their soybeans. One practice that stood out among the answers was to utilize soil testing and grid sampling and to acknowledge the

crop nutrient removal as well. An example given by Shoup was that when a field makes 100-bushel beans, it will take 80 pounds of phosphorus to replace what was removed with the crop.

The final question Lancaster asked was whether participants treated their entry plot any different than all their production fields. All four answered with a unanimous "no," there is no "secret sauce" that made their contest plot perform better, emphasizing that any soybean farmer can implement good agronomic practices and achieve winning yields.

Watch the full interview on the Kansas Soybean Facebook page. Winner photos are also available on the page.

Twenty-three entries were submitted into the 2021 contest equaling an average yield of 91.3 bushels, which is more than a 10-bushel increase over the 2020 contest average.

Information about the contests are available online at www. kansassoybeans.org/contests.



Brock Hanf accepts the state dryland winner plaque on behalf of HBJ Farms from Commission chairman, Bob Haselwood. The yield was 97.61 bu/acre.



Chad Penner earned a plaque for having the top irrigated yield as well as for joining the 100 Bushel Club. He entered a yield of 111.52 bu/acre.



Bob Henry of Henry Farms, took the top value prize with a 10.5% premium of \$1.37.

2021 Yield and Value Contests results by district

| NNE Conventional Till Dryland Michael Oltjen, Brown 97.10 bu/acre Brandon Geiger, Doniphan 94.97 Olson Family Farms, Brown 90.54 |
|--|
| NNE No-till Dryland HBJ Farms, Doniphan 97.61 Nate Thompson, Brown 90.38 Henry Farms, Brown 89.64 |
| NE No-till Dryland Greg Vering, Marshall |
| NC Conventional Till Dryland Rod Stewart, Washington92.51 |
| NC No-till Dryland Ryan Stewart, Washington93.16 Shelly Sexton, Dickinson66.82 |
| EC No-till Dryland Shoup Farms, Osage |
| SE Conventional Till Dryland Brad Ensminger, Allen 78.76 |
| SC Conventional Till Dryland Bruce Seiler, Sedgwick |
| SC No-till Dryland R&J Ensz Farms, Rice |

| NW No-till Dryland RTC Farms, Norton97.57 |
|---|
| Statewide Conventional Till Irrigated Chad Penner, McPherson |
| Statewide No-till Irrigated Love & Love Farms, Gray 107.40 Calvin Yoder, Reno |

Tony Spexarth, Sedgwick.....90.61



Oil and Protein Value Contest

| on and riotem value contest |
|---------------------------------------|
| Henry Farms, Brown \$1.37 premium |
| Precision Farms LLC, Brown\$1.35 |
| Olson Family Farms, Brown\$1.33 |
| Brandon Geiger, Doniphan \$1.13 |
| Jackson Neill, Atchison\$1.12 |
| Chad Neill, Atchison \$1.11 |
| Jacob Neill, Atchison \$1.11 |
| Love & Love Farms, Gray\$1.09 |
| RTC Farms, Norton\$1.05 |
| Garrett Love, Gray\$1.05 |
| Shelly Sexton, Dickinson \$1.01 |
| Michael Oltjen, Brown\$1.02 |
| Lyle Longenecker, Dickinson \$1.01 |
| K&K Baker Farms, Sheridan\$1.00 |
| Rogers Farms, Sheridan \$1.00 |
| Delores Longenecker, Dickinson \$1.00 |
| Dick Stevenson, Sheridan\$0.99 |
| Donna Longenecker, Dickinson \$0.98 |
| Harold Koster, Sheridan \$0.97 |
| Scott Kennedy, Sheridan \$0.93 |
| Kent Ashley, Decatur\$0.91 |
| Roger Johnson, Sheridan \$0.89 |
| Shoup Farms, Osage \$0.87 |
| Double R Farms, Sheridan \$0.83 |
| Phil Halling, Atchison\$0.64 |
| |

At left: Sarah Lancaster, KSA Yield Contest committee member, announces the contest results Jan. 12.



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Get to know us.

KSA serves as step between local, national level

I first joined the Kansas Soybean Association board of directors in 2016 after completing the Young Leader program. I now represent District 4. Being



part of the KSA board is enjoyable because even if I am not in charge, I can fill a supportive role and keep projects moving, which is what I try to do.

I grew up in central Kansas farming and raising cattle. Agriculture has always been a part of my life in one way or another, starting with showing animals and rocketry projects in 4-H.

Kansas State University is where I found my passion for agronomy. My degree led to my decision to take over the family farm located in Columbus and continue my family's traditions. Our farm is an LLC headed by three generations — my grandfather, father and me. It is a crop and Brangus cattle operation with 100 head of cows and over 600 acres of soybeans, wheat, milo and corn in rotation.

Outside of my daily job, I stay

active in Cherokee County through the Young Farmers and Ranchers committee and through my children's 4-H club and projects. I have two sons and one daughter that enjoy helping on the farm. My wife, Maryann is a full-time nurse at our local hospital and she also helps with farm paperwork. My goal is to keep the family farm running and help soybean farmers find success.

KSA is important because it serves as a step between local farmers and the American Soybean Association working at the national level. It allows for our individual voices to be heard at the national level and that benefits all soybean farmers. The dollars spent on membership with KSA make a difference on policies made in the legislature. Giving agriculture a voice should be a top priority.

ASA to host Farm Bill listening sessions in February

The 2023 Farm Bill discussions are gaining momentum as the bill's reauthorization approaches. In order to ensure grassroots feedback from soybean farmers, the American Soybean Association is hosting listening sessions in early February.

"It's important to hear that voice of farmers in all our states and make sure everyone knows their voice is being heard," Wendy Brannen, ASA senior director of marketing and communications, says.

The seven regional sessions are open to a broad audience of active soybean growers, per ASA. Kansas farmers are invited to participate Thursday, Feb. 3 from 12 p.m. to 2 p.m. The session format opens with a brief welcome, open time for farmer commentary — each individual limited to three minutes — and a brief closing.

ASA also welcomes written comments, which can be sent to <u>farmbill@soy.org</u>. Any individuals interested in participating and sharing input are asked to register in advance at <u>https://soy.swoogo.com/ASAVirtual-FarmBillListeningSessions</u>.

The Farm Bill is revamped and reauthorized every five years. It governs policy in many agricultural sectors such as farm income support, trade, and food and disaster assistance among other things. The Agriculture Improvement Act of 2018, which is the latest edition of the Farm Bill, came as a \$867 billion package that included increased flexibility in crop insurance and a focus on diversification and conservation.



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Commodities 'geauxing' to New Orleans for Classic

America's largest farmer-led and farmer-focused convention, Commodity Classic, is approaching quickly March 10-12, 2022, in New Orleans, Louisiana. This year's event takes place at the Ernest N. Morial Convention Center.

American Soybean Association state caucuses are slated for Wednesday afternoon. To kick off the event on Thursday, the schedule features "Learning Center" sessions, an ASA government policy update at 9:30 a.m. and the grand opening of the trade show. The "Beans and Beignets" SoyPAC auction concludes the day Thursday. Friday features the general session with expected-guest Secretary of Agriculture Tom Vilsack and more educational sessions as well as the ASA banquet at 6 p.m. A number of awards are

presented to industry champions at the banquet. Saturday's schedule includes the ASA voting delegates session.

Diving into the educational sessions to be presented during Classic, many focus on markets and on-farm practices. A "Cashing in on Carbon" panel is scheduled for Thursday at 2:30

p.m. on the main stage. ASA is sponsoring "The Agricultural Outlook" with a panel of economists Friday at 12:15 p.m. on the main stage. At 2:00 p.m. Friday, the soybean checkoff is sponsoring "Strengthening U.S. Soy's Access to the Global Soybean Export Market."

Commodity Classic is presented by the American Soybean Association, National Corn Growers Association, National Association of Wheat Growers, National Sorghum Producers and Association of Equipment Manufacturers.

Registration is open and lodging fills up quickly. Check out the schedule, exhibitors and more at www.commodityclassic.om.



My favorite memory is working with members of our caucus and Nebraska and being a delegate for the resolutions process.

My favorite memories of Classic are from the SoyPAC auction because I can catch up with friends made through the Young Leader Program.

I always enjoy the early morning sessions. Most of them are interesting and I can learn something from them.

We asked KSA Directors... what is your favorite memory from Commodity Classic?

I enjoy being challenged by other farmers to get better – I learn from the educational experiences and other peoples' interpretations of them. I can improve myself and my operation.

The first time attending and meeting people from all over the U.S. and learning about their farm operations and challenges. Also, having the opportunity to speak with the Secretary of Agriculture.

One of my memories from Commodity Classic was when Chip Flory was in the next booth over from me and I wanted to talk to him... next thing I know, my five-year-old is having a meltdown in the aisle. It threw a monkey wrench in getting to meet Chip.

Industry groups dive into carbon market programs

The carbon conversation keeps heating up as a global climate solution becomes top of mind for many industries. Carbon markets provide opportunities for farmers to focus on soil health by sequestering carbon and then receive compensation for doing so. Essentially, farmimplement conservation practices, and industrial emitters of carbon pay the farmers for those benefits. Any farmer who chooses to sell carbon credits can tout a sustainable crop that has helped offset or reduce global greenhouse gas emissions.

Skepticism does exist. A survey conducted by Farm Journal in August 2021 showed that 3% of farmers are participating in a non-governmental carbon market and 52% say they plan to participate in the next three years. The remaining 45% of farmers are either lacking proper information or saying no altogether.

Much of the apprehension about participating comes from the conditions within the programs, as most available options only recognize newly-adopted practices and don't compensate for pre-existing practices. Many survey respondents also shared concerns about the return-on-investment with half saying they'd only participate if they could get \$20,000 back for their participation.

Marty Matlock, Ph.D., professor of ecological engineering at the University of Arkansas, shared his perspective on the carbon market in an editorial posted by the American Soybean Association.

He says that human prosperity for the past 150 years has been fueled largely by fuels stored in the earth, but that energy use

has led to an increase in carbon moving from the geosphere to the atmosphere. Carbon is one of the most common greenhouse gases in the atmosphere and is one that affects climate change. To keep the level manageable, Matlock asserts that "humanity will need to reduce annual emissions of these gases by half." The estimated total GHG emissions from all sectors in the U.S. in 2019 was 6.6 Gt CO2-eq. Sequestering carbon in the soil has the potential to store nearly 0.05 Gt CO2-eq per year. Time plus technological advancements makes soil sequestration a solid contender to help offset emissions in the coming years.

Matlock estimates there is a "20-year window where increasing soil organic carbon will be compensated through carbon trading." That period is critical, he says, if society wants to reverse the impacts of global climate change. He adds that the pace of adoption of renewable energy sources for the U.S. power grid and the rate of innovation in electric vehicle technology are transforming our economy and that society needs to stay ahead of current emissions for 20 years while the transition period plays out.

"Carbon markets serve as new opportunity and value proposition for soybean farmers; now is the time to engage, ask questions and better understand our responsibilities," Matlock concluded.

The United Soybean Board agrees. Jack Cornell, USB director of sustainable supply, sees an opportunity for farmers to set themselves up for success in the years to come.

"While we are figuring out what the carbon market looks

like, this is a great opportunity for farmers to start doing some investigations on their own ground on how to put carbon-smart practices to work," he says. "We want farmers to be in a position to be flexible enough to adapt to the next round of changes or the next opportunity to make on-farm profit."

There is always cost and risk to start anything new, though Cornell offers some advice for anyone interested in increasing on-farm sustainability and transitioning into carbon programs.

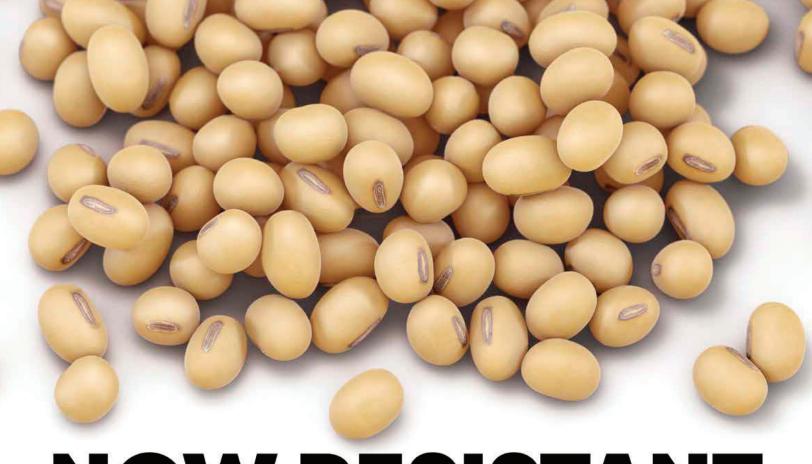
He says to start conservation practices, such as no-till or cover crops, on a small section of acres and commit to those practices long-term. Find technical assistance to help with the transition, through an agronomist, commodity organizations, or NRCS conservationist.

The American Soybean Association partnered with the national checkoff and Farm Progress to host a webinar learning session in October that discussed how farmers can leverage conservation practices to sequester carbon and be financially compensated for their efforts. A recording of the webinar is available at <u>farmprogress.com/carbon</u>.

Whether an operation opts into selling carbon credits is ultimately up to the farmer putting the work into the crop. Having all the information necessary is a step in the right direction to make that choice.

The chart on the next page details many of the programs available to sign on. Further details about programs are available through company websites.

| Program | Payment Details | Min. Acres | Data Req. | Early adopters? | Must land be owned? | Who pays to monitor? | Contract Length | Other Details |
|---|--|---|---|--|---|--|---|---|
| Agoro Carbon | Minimum price guarantee of \$16.50/credit. | 500 acres. | 5-year farm history. Agoro does not own or sell data. | Program in development to work with early adopters. | No. | Agoro Carbon. | 10 years. | Specialists are available to assist. |
| Bayer | \$10 paid per acre, not by carbon sequestered. Typically paid fall of following year. | Fields must be 10 acres. | Climate Fieldview; practices verified by satelite. Bayer does not share data. | Practices before 2012 ineligible. Eligible for 5-year historical payments 2012-2021. | No, but need permission. | Bayer pays for verification costs. | Program is 10 years, practices must be maintained for 10 years beyond. | |
| CIBO | \$20/acre on validated practice. Option to set price of credits coming soon. Credits sold each season. CIBO keeps transaction fee. | No minimum enrollment, but avg. is 1,000 acres. | Remote satelite sensing, computer vision and physical inspection. | Based on new practices. | | CIBO. | No multi-year contract | |
| Ecosystem Services Market Consortium | Depends on outcomes. Payment made after next harvest. Producers responsible for expenses. | To be determined ahead of market launch. | Field data. Producers own their data and it is not shared without permission. | In development. | No, but need permission. | During pilot, project partners incur costs. | Pilot is annual. Market launch is 10 years, renewable once. | Credits for soil carbon, net GHG and water quality. |
| Gradable/ Farmers Business Network | \$20 floor, option to retain and sell later if price increases. 60% of credits issued over 5 years. | 250 acres. | Machine learning. 3 years historical data needed. FBN does not sell data. | Previous 2 years practices eligible. | Can be rented or owned. | Gradable retains 15% of credits to cover costs. | Program is 5 years, must be maintained 5 years beyond. | No/reduced till, cover crops, diverse rotation, reduced N eligible. |
| Indigo | \$10/ton floor on first carbon crop, potential \$15; payments made in 5 installments | 150 acres. | Mapping software. 3-5 years historical data. Farmers own data. | Not recognized. | No, but prove land control for contract. | Indigo. | 5 years, renewable up to 30 years. | No/reduced till, cover crops, diverse rotation, reduced N eligible. |
| NORI | \$15/acre plus cryptocurrency able to be sold back to NORI after 10 years. Producers set floor for carbon renewal tonnes, sell to buyers willing to pay. | 1,000 rec. Smaller farms can join up. | Field data, verified by third party. NORI does not own or sell data. | 10-year historical practices eligible. | No, but need permission. | Enrollee responsible for 3-yr verification. | 10 years. | USDA model monitors change, final audit after 10 years. |
| Soil and Water Outcomes Fund | Up to \$40/acre. 50% paid at signing, 50% after verification. | o Z | Must report 2-3 years historical data and 2-3 years proposed. Data use related to program purposes. | Practices must be additive to current baseline. Field-by field basis. | No, but need permission. | Soil and Water Outcomes Fund. | One year with renewal. | Not stackable with government conservation payments. Not available in Kansas. |
| TruTerra | \$20/ton paid in second half of year. | o Z | Historical data needed plus annual data reported. Farmer owns data. | Look-back program for previous 5 years. | No, but need permission. | TruTerra covers soil sample cost. | 20 years. | |
| Nutrien Ag Solutions | Pricing under development. | 500 acres. | Field data. | Unknown. | Unknown. | Unknown. | Unknown. | Launched in 2021. Terms under development. |



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What's expected in the 2022 legislative session

The 2022 State Legislative session kicked off Jan. 10.

Several agriculture-related proposals are expected this session, including those related to water, raw milk and hemp.

Under the Division of Water Resources, the Obstruction in Streams Act would look to make the Kansas Department of Agriculture eligible for Federal Emergency Management Agency funds. The Division will also seek to increase dam application fees when a permit is requested after dam construction has started, change fees for dam inspections and define dam versus stream obstruction.

Discussion on raw milk inspection fees is expected during the

session. Legislation would clarify collection of inspection fees on Grade A milk processed into an upgraded product, establish advertising restrictions and require a visible disclaimer on raw milk.

Expansion of the definition of commercial hemp operations to include research and expansion of the number of education institutions eligible for such research will be sought.

Other proposals expected for introduction are establishing fines for unlawful movement of animals or failure to get veterinary inspection of those animals, reducing registration requirements for plant dealers, revising the noxious weed law

and extending the 2023 sunset for the Division of Water Resources to 2026. Cotton and winery bills will also be introduced.

The Kansas Soybean Association, in addition to monitoring these actions navigating through the House and Senate, are planning a legislative luncheon at the statehouse. This annual event brings together KSA directors and elected officials to socialize and discuss needs within agriculture.

Questions about the progress on bills related to agriculture can be directed to the Kansas Soybean office by phone at 785-271-1030.

CHECKOFF CHECK-IN

Commission sets FY23 budget; soy oil drives value

Every soybean farmer contributes to the checkoff at the first point of purchase, paying half a percent of the price per bushel. Here's what your soybean checkoff has been doing for you.

The Kansas Soybean Commissioners met in December to review and approve funding proposals for the 2023 fiscal year. Fifty-two projects received approval, including a number of on-farm research proposals; one will consider gene editing to control Palmer Amaranth, another will study best practices to promote healthy soil microbes.

Farmers in southeast Kansas celebrated the announcement of a new soybean crush facili-

ty commissioned by Bartlett in Montgomery County. The new operation is expected to be able to handle about 38.5 million bushels of soybeans each year, or about 110,000 bushels per day.

KSC continues to invest in research, international market development and industrial value-added projects to increase soybean demand. Take a look at Soy Notes in the February Kansas Farmer magazine for more checkoff news.

Nationally the United Soybean Board has recently celebrated successes in the space of aviation fuel and aquaculture. USB anticipates Sustainable Aviation Fuel, which is made from soybeans, cooking oil and waste oil, to be a major driver for soybean demand as more aviation companies commit to purchasing SAF. The protein and balanced amino acid profile of soybean meal make it a digestible, rich feed source for fish, creating opportunities for increased soybean meal in aquaculture rations.

USB has also shared excitement about a new strategic plan that aims to bring more value to soybean farmers. More is available at <u>unitedsoybean.org/hopper</u>.

More about Commission activities may be found online at www.kansassoybeans.org.

WISHH works with international associations to build lasting potential for U.S. soy trade.



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Soy groups meet in St. Louis; ASA elects leaders

During its December annual meeting in St. Louis, the American Soybean Association (ASA) elected the leaders who will steer the organization through a new year of soybean policy advocacy, including planning for the 2023 farm bill and other soy priorities.

Per the ASA press release, Brad Doyle (AR) will serve as 2022 ASA president. Doyle previously served as ASA vice president, secretary and as an at-large member of the ASA Executive Committee (formerly referred to as the ASA Governing Committee and amended in a bylaw vote this week). He has been on the ASA board of directors since

2017. Doyle operates Berger Farms/Eagle Seed Co. with his wife, Joyce, a second-generation soybean breeder.

Immediate past president Kevin Scott (SD) moves to the role of ASA chairman. Former chairman Bill Gordon (MN) rotates off the nine-member executive committee and retires from the board.

The ASA board elected Daryl Cates (IL) as ASA vice president, a role that puts him in line to serve as the association's president in 2023.

In addition, the board elected Caleb Ragland (KY) as ASA secretary; Josh Gackle (ND) as treasurer; and Stan Born (IL),

George Goblish (MN), Ronnie Russell (MO), and Scott Metzger (OH) as at-large members of the executive committee. Metzger is new to the executive committee. Ragland, Gackle, Born, and Goblish all served on the 2021 committee or longer, and Russell has also served in previous years.

ASA also welcomed nine new directors who began their nine-year terms.

The ASA meeting concurred with meetings of other key groups, including the United Soybean Board and U.S. Soybean Export Council.

Representative Tracey Mann of the 1st Congressional District in Kansas visited the Kansas Soybean office Dec. 16. American Soybean Association Director and Kansas Soybean Association policy chair Andy Winsor, Grantville, joined Mann and KSA staff. Discussion covered logistics on farm operations, happenings in Washington, D.C., and KSA priorities and activities, among other things.

Mann assumed office in the U.S. House of Representatives Jan. 3, 2021.



The 2021 Class of ASA Corteva Agriscience Young Leaders completed their training November 18, 2021, at Corteva's Global Business Center in Johnston, Iowa.

Young Leaders were recognized and received their plaques during the program.

Kendall Heiniger accepted a plaque from Matt Rekeweg, U.S. Industry Affairs Leader at Corteva Agriscience.



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Calendar of Industry Events

| Feb. 1 | Soybean School, Newton and Parsons |
|-----------------|--|
| Feb. 2 | Renew Kansas Day at the Statehouse, Topeka |
| Feb. 3 | Kansas Water Office Water Tech Expo, Garden City |
| Feb. 3 | ASA Farm Bill Listening and Comment session, virtual |
| Feb. 8 | Soybean School, Oakley and Great Bend |
| Feb. 9-11 | Women Managing the Farm, Manhattan |
| Feb. 16-18 | National Farm Machinery Show, Louisville, KY |
| Feb. 22-24 | United Soybean Board Meeting, Little Rock, AR |
| Feb. 25-27 | Western Farm Show, Kansas City, MO |
| Feb. 27-March 3 | Aquaculture America, San Diego, CA |
| March 8-12 | STC Tours and Commodity Classic |
| March 3-5 | 3-I Show, Dodge City |
| March 22-24 | Mid America Farm Expo, Salina |
| March 25 | KSA Board Meeting |
| | |

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