2019 has been busy!

- Signup started for programs under the 2018 Farm Bill
  - Dairy Margin Coverage
    - Enrollment started 6/17/19 and was extended for the 2020 year until 12/20/19
    - Over 80% of Dairy Operation enrolled in DMC
  - ARC/PLC
    - Enrollment opened 9/3/19 for 2019 and ends 3/15/20
    - Enrollment opened 10/15/19 for 2020 and ends 6/30/20
    - Opportunity to update yields based on 90% of the average for 2008-2012 planted acres.

- CRP sign-up
  - General enrollment was opened 12/9/19 and ends 2/28/20
  - Continuous enrollment was opened 12/9/19 and is ongoing

2019 has been busy!

- 2018 MFP sign-up was extended to February because of a government shut down.
- 2019 MFP sign-up started with payment based on planted acres instead of production.
  - 3 'traunches' of payment would be made if necessary.
    - 2 have been made, with no official announcement on a 3rd payment.
- CRP sign-up
  - General enrollment was opened 12/9/19 and ends 2/28/20
  - Continuous enrollment was opened 12/9/19 and is ongoing

David Schemm
Kansas FSA SED
"We are a producer-focused agency, making sure we deliver programs to farmers and ranchers in the most effective and efficient way possible."
What Kind of Impact on Kansas?

- Farm Programs Division:
  - ARC/PLC
    - $49,000 issued for 2018 ARC-IC
    - $124,000,000 issued for 2018 ARC-CO
    - $95,000,000 issued for 2018 PLC
  - 2019 LIP/ELAP
    - $2,160,000 issued in 2019
  - CRP annual payments
    - $84,000,000
  - FSFL
    - $8,300,000

FSA has had a huge impact in Kansas

- Price Support/Conservation Division:
  - MFP
    - $542,000,000 issued for 2018 MFP
    - $751,000,000 issued for 2019 MFP
  - DMC
    - $2,200,000 issued in 2019

- Farm Loan Program:
  - Over 5,000 borrowers
  - $1,100,000,000 portfolio for 2019

How big of an impact?

- Over $1,600,000,000 issued in payments to producers.
- Almost $1,200,000,000 loaned to producers.
- An impact of almost $3 billion on an $18 billion industry in Kansas!
- This doesn’t include 464 employees across the state with a combined salary of $38,000,000.

It’s Been Busy

I can’t decide if I need a hug

Six shots or three months of sleep
It’s a New Year (Finally!)

Let’s have some Fun.

- If you need to connect to Wi-Fi
  - Wi-Fi:
  - Password:
- Open your text message app.
- Start a new text to “22333” - this is the ‘person’ or ‘contact’ you are sending to.
- Text “davidschemm043” as your message to “22333” and that will allow you to answer the questions.

Things I could live without in 2020:
- Trade War
- Flooding/Drought
- Low Commodity Prices
- Filling out another form at FSA

In order for 2020 to be a successful year I need:
- Higher Commodity Prices A
- Another Market Facilitation Program Payment B
- Higher Production, i.e.-Yields/Pounds C
- More Land/Bigger D
So now what’s going on at FSA?

• ARC/PLC enrollment
  – Deadline is 3/15 for 2019 enrollment
  – IF YOU HAVE CHANGES TO YOUR OPERATION:
    • Get in sooner, not later.
    • You may have a lot of signatures that you need to get.
    • You can change which program your enrolled in up until 3/15
  – Deadline is 6/30 for 2020 enrollment
  – Over 172,000 Farms in Kansas
  – 5,100 Farms have enrolled as of 12/30/19

What’s going on at FSA?

• CRP
  – It is an annual competitive signup that ends 2/28 for this year.
  – Over 8000 contracts expiring in 2020 on 525,000 acres.
  – 2017, 2018, and 2019 expired CRP acres will be eligible to reenroll as expiring CRP acres during this enrollment.

What else is going on?

• ECP
  – Several counties are continuing to deal with emergency/disasters and are signing up producers, particularly in areas hit with flooding.

• LFP
  – Drought in D2 and D3 levels have hit SW and Central Kansas.
  – 6 weeks at D2 qualifies for LFP, or immediately at D3.

Also

• WHIP +
  – Sign up started 9/11/19
  – Disaster program targeted towards areas affected by Wildfires, Hurricanes, and Flooding.
  – Kansas STC recently met and changed Kansas FSA definition of flooding.

• LIP
  – Hopefully this late winter and early spring won’t be as challenging.
And Finally

• Acreage Reporting
  – Small Grains acreage reporting deadline was 12/15.
  – Some offices had to utilize registers because of schedule.
  – We have closed all of our registers and finished reporting by 12/27.

Common Land Unit Statistics

- Farms in State: 172,092
- Farm Operators and Other Tenants: 72,440
- Tract Owners: 169,363
- All Customers: 184,126
- Cropland Acres: 29,519,299
- Other Digitized Acres: 20,060,609
- Highly Erodible Acres: 15,053,144
- Non-Highly Erodible Acres: 15,822,009

Current CRP

- Number of Farms with CRP: 20,004
- Number of CRP Contracts: 33,624
- CRP Contract Acres: 1,904,944

Expanding CRP

Year | # Contracts | Expanding Acres
--- | --- | ---
2020 | 8,597 | 525,355
2021 | 5,522 | 367,567
2022 | 4,185 | 299,921
2023 | 2,456 | 131,329
2024 | 934 | 15,437

Top Commodities Reported to Kansas FSA

As of 12/18/2019

Crop | Acres
--- | ---
Grass | 15,383,714
Wheat | 6,559,161
Alfalfa | 474,639
Triticale | 233,287
Cover Crop | 138,708
Fallow | 132,935
Rye | 123,395
Trees/Timber | 72,633

ARCS/PLC Participation Summary

- Farms that have enrolled: 5,122
- Farms with ARC/PLC elections: 525
- ARC - CO Farms: 76
- ARC - IC Farms: 0
- PLC Farms: 160
- Farms with ARC-CO and PLC: 119

Kansas FSA State Office 785-539-3531

Farm Loan Programs

- Spring raised over $1.1 billion dollars in operating loans in FY2019, a 10% increase from FY2017
- Kansas ranks 4th in direct loan dollars (Oklahoma, Nebraska, Iowa)
- 2018 Farm Bill increases Direct Operating Loan to $450,000 and the Guaranteed Operating Loan to $1,750,000
- Direct Operating Loan limit increased to $600,000 and Guaranteed Operating Loan limit increased to $1,750,000

For more information: https://www.fsa.usda.gov/programs-and-services/farm-loan-programs/
**Insert State Overview/Statistics/Facts**

- Kansas FSA: 464 employees
- 96 service centers
- Kansas State Office
  Manhattan
  785-539-3531

**FSA’s World-Class Workforce: When and Where You Need Us**

11,000+ dedicated staff in 51 state offices and 2100 county offices

**Do You Consider Your Operation**

- In a better position financially than last year.
- The same position financially as last year.
- A worse position financially than last year.

**When do you expect to retire or have a generational change on your operations?**

- In 5 years or less.
- In 5-10 years.
- In 10-15 years.
- 15 years or more.
David K. Schemm was appointed by the Trump Administration to serve as the state executive director of the Kansas USDA Farm Service Agency (FSA) in November 2017.

Schemm grew up in Sharon Springs, Kansas, where he and his wife, Lisa, and two sons, Clay and Luke, live. He is a graduate of Ambassador University with a degree in theology. After graduation, he returned to the family farm while operating a custom crop spraying business.

As a third-generation farmer, he grows wheat, corn, grain sorghum and sunflowers. His farm was recognized with the Outstanding Farm Award from the Wallace County Chamber of Commerce and the Natural Resources Conservation Service (NRCS) Banker’s Soil Conservation Award. He was an active member of the Ag Data Advisory Committee, Field to Market Board of Directors and the Ag Rail Business Council. He also participated in the Wheat Industry Leaders of Tomorrow program and the Wheat Organization Leaders of the Future program.

Schemm has been a member of Kansas Association of Wheat Growers (KAWG) and National Association of Wheat Growers (NAWG) since 2002. Since his time with KAWG and NAWG, he served in numerous leadership roles, including president of both organizations.