KANSAS SOYBEAN COMMISSION

The Soybean Checkoff …
Progress Powered by Kansas Farmers

July 2019

Dear Biodiesel Retailer:

Attached is the Kansas Soybean Commission's annual biodiesel retailers' survey. The Commission is seeking your help to provide information to support the biodiesel industry by determining consumer demand. To do this, we need a few minutes of your time. The attached survey will be asking you questions regarding the gallons you handle per year and when you started handling biodiesel, along with perception questions from a distributor's view. If your business has more than one location handling biodiesel, please report all the locations you have on the extra sheet provided. For taking your time to help us, you will be entered in a drawing to win two Kansas State University football or men's basketball tickets.

The information you provide is only used to educate consumers on where biodiesel and biodiesel blends can be purchased. Individual numbers collected will remain confidential. Only totals collected from the entire survey may be shared with the United Soybean Board, National Biodiesel Board, and Kansas Legislature.

16th Annual KSU Ticket Drawing

Brought to you by the Kansas Soybean Commission

If you fill out and return the attached survey, you have the opportunity to win two tickets to one of the KSU home football games or KSU home men's basketball games. A drawing for the first winner will be drawn before the first KSU home game on August 31 versus Nicholls at 6 p.m. Winners will continue to be drawn throughout the football and basketball seasons. If you win football tickets, you will receive not only free tickets but also a parking pass and two passes to the VIP tent before the game. There is no VIP tent or parking pass for basketball.

The sooner you send in your survey, the better your chance to win!

This survey is also available online at *www.kansassoybeans.org/biodiesel*.

Completed surveys can be e-mailed to *railsback@kansassoybeans.org*, faxed to 785-271-1302, or printed and mailed to the Kansas Soybean Commission.

Thank you for your time, and good luck in the drawing!

Dennis D. Hupe
Director of Field Services

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CONFIDENTIAL: KSC Biodiesel Survey 2019

We would like to promote the fact that you are selling biodiesel and biodiesel blends. Please complete the form (2 pages) and return to: Kansas Soybean Commission, attention: Allison Railsback *railsback@kansassoybeans.org* or fax to 785-271-1302.

**If additional space is required, please use the attached sheet.*

In what year did you start handling and selling biodiesel blends? _____

Do you sell dyed off-road biodiesel blends?

Retail? ☐ Yes ☐ No *Please indicate location(s): _____

Please indicate what blends you offer. ☐ B2 ☐ B5 ☐ B10 ☐ B20 ☐ B50 ☐ Other _____

Bulk? ☐ Yes ☐ No *Please indicate location(s): _____

Please indicate what blends you offer. ☐ B2 ☐ B5 ☐ B10 ☐ B20 ☐ B50 ☐ Other _____

Do you sell clear on-road biodiesel blends?

Retail? ☐ Yes ☐ No *Please indicate location(s): _____

Please indicate what blends you offer. ☐ B2 ☐ B5 ☐ B10 ☐ B20 ☐ B50 ☐ Other _____

Bulk? ☐ Yes ☐ No *Please indicate location(s): _____

Please indicate what blends you offer. ☐ B2 ☐ B5 ☐ B10 ☐ B20 ☐ B50 ☐ Other _____

We can have fuel you receive from your supplier tested, if you send us a sample. Are you interested?

☐ Yes ☐ No

Please indicate what blends you purchased. ☐ B2 ☐ B5 ☐ B10 ☐ B20 ☐ B50 ☐ Other _____

How many gallons of B99.9/100 did you sell from July 1, 2018, to June 30, 2019? _____

If you blend at your own facility, from whom do you purchase your B99.9/100? _____

_____

If you purchase pre-blended B2, B5, or B20, from whom do you purchase your blend(s)? _____

_____

Please include any suggestions or other information that you would like to share. _____

_____

Are you interested in receiving a scholarship to attend the National Biodiesel Conference in Tampa, Florida, January 20-23, 2020? ☐ Yes ☐ No

Thank you for your time. The information you provided will be used to educate consumers on where biodiesel and biodiesel blends can be purchased. Your entry for K-State football and men's basketball ticket drawings is below. This portion will be detached.

Name: _____ Business Name: _____

Address: _____

Phone number: _____ E-mail: _____

☐ **NO**, I have filled out the form, but I am not interested in the drawing.

KSC Biodiesel Survey 2019

We thank you for being a provider of biodiesel and biodiesel blends. The following questions are perception-based from your standpoint as a distributor.

We promote/advertise that we sell biodiesel. ☐ Yes ☐ No

We would be interested in receiving additional support in advertising the sale of biodiesel at our location. ☐ Yes ☐ No

We regularly use biodiesel for work vehicles. ☐ Yes ☐ No ☐ N/A

If yes: We regularly use biodiesel for the following reasons: *check all that apply*

☐ Supports local farmers

☐ Produces fewer exhaust emissions than petroleum diesel

☐ Provides increased lubricity to diesel

☐ Reduces dependency on foreign oil sources

☐ Made from renewable resources

☐ Other, *please list* _____

_____

**Please list any additional locations at which you sell biodiesel that did not fit on the previous page.*

Dyed off-road blends: RETAIL _____

_____

_____

Dyed off-road blends: BULK _____

_____

_____

Clear on-road blends: RETAIL _____

_____

_____

Clear on-road blends: BULK _____

_____

_____

Any additional information/comments _____

_____

_____