Kansas Soybean Expo ’18 will address industry’s hot topics

Kansas soybean farmers and their industry partners will gather Jan. 10, 2018, in Topeka for the Kansas Soybean Expo. The Kansas Soybean Association (KSA) organizes the annual event, with checkoff funding from the Kansas Soybean Commission (KSC), to coincide with the Topeka Farm Show.

The free event returns to the Capitol Plaza Hotel’s Maner Conference Center at the Kansas Expocentre. Registration and exhibits open at 8:30 a.m., with the program scheduled from 9 a.m. to 3:45 p.m. A reception with KSA and KSC leaders will follow.

The welcome will come from KSA President Lucas Heinen, Everest, and KSC Chairman Kurt Maurath, Oakley. The opening session will offer checkoff-partner updates from Jennifer Geck Ott, director of allied industry relations for the USA Poultry and Egg Export Council, and Kevin Roepke, regional director for the Americas at the U.S. Soybean Export Council.

Promising a keynote address that will be entertaining, inspirational and relatable, Roger Radley is a farm-boy-turned-comedian. He was born and raised in Wisconsin and put law school on the back burner to return to the farm during a critical family-health crisis. During that time, he realized he was not suited to be a lawyer.

Radley later quit a regular job as a vocational counselor to pursue comedy full-time, and he beat out 400 other U.S. comedians at a competition in Atlantic City, New Jersey. He has appeared with Johnny Cash, Tammy Wynette, Willie Nelson, Marty Stuart, Pam Tillis, Barbara Mandrell, Loretta Lynn and others. He stays close to his rural roots by canoeing, camping, fishing and gardening.

John Jenkinson, markets editor–anchor for RFD-TV and Rural Radio on Sirius XM, will be master of ceremonies at the luncheon. Donnell Rehagen, CEO of the National Biodiesel Board, will be the featured speaker there. KSA and KSC then will present awards and recognitions, including the DuPont Young Leaders. Next, Heinen will preside over the Association’s Annual Meeting, which will include the approval of policy resolutions and director elections.

Following lunch, KSA will announce the Kansas Soybean Yield and Value Contests winners. The next three updates will come from K-State Research and Extension. Ignacio Ciampitti, Ph.D., crop-production specialist, will lead “Increasing Yields Through Improved Management.” Dallas Peterson, Ph.D., weed-science specialist, will offer “The Dicamba Conundrum.” Mike Smith, Ph.D., and Brian McCormack, Ph.D., from the Department of Entomology will co-present “An Integrated Approach to Managing Dectes Stem Borer in Kansas.”

A complete, detailed agenda and the preregistration form (also see page 9) are available at http://KansasSoybeans.org/expo on the web or by calling 877-KS-SOYBEAN (877-577-6923). Those who preregister by Jan. 3, 2018, will have guaranteed seats at the luncheon and be eligible for the early-bird prize drawing.

Notice of Annual Meeting

Kansas Soybean Association

Notice is hereby given that the regular Annual Meeting of the members of the Kansas Soybean Association will be at 11:30 a.m. Wednesday, Jan. 10, 2018, at Heritage Hall, 1 Expocentre Drive, Topeka.

Agenda

- Call to order
- Consideration of the 2017 Annual Meeting minutes
- Officer reports
- Election of directors for districts 4 and 5 and the third director-at-large (http://KansasSoybeans.org/directors)
- Approval of 2018 policy resolutions (http://KansasSoybeans.org/policy)
- Such other business as may come before the meeting
- Adjournment

Only current Association members may vote at the Annual Meeting.
Your input, strategic planning provide the Association’s ‘GPS’

Heading into Kansas Soybean Expo 2018 and the Kansas Soybean Association (KSA) Annual Meeting, both Jan. 10 in Topeka, I think it’s appropriate to reflect on the Association’s mission statement: “to serve as the voice and advocate for soybean farmer–members.”

A mission statement is a brief expression of an organization’s purpose. It answers the question “Why do we exist?” As you just read, KSA exists because of you and me – the soybean farmers of Kansas. That’s why it is so important for you to join your Board of Directors at Expo and the Annual Meeting. Especially when it comes to electing directors and approving the guiding policy statements for next year, we can’t put all the responsibility on a few members. If those processes are to succeed at providing a “voice” for us soybean farmers, they must incorporate as many views as possible.

Sharing your input doesn’t end with the post-Expo reception. We on the Board need to hear from you throughout the year to help us anticipate and respond to change. Your perspectives give us the context we require to make decisions about the Association’s future, so do not hesitate to contact your district or county director whenever you have a question, comment, suggestion or request.

After the Board elects its 2018 officers, it will schedule a strategic planning retreat with the Kansas Soybean Commission (KSC) in January or February. That meeting will center on the two groups’ goals and priorities. Organizational goals express desired outcomes and focus on specific programs or operations. They answer the question “What do we want to accomplish?”

Here are your Association’s goals:

- Maintain the effectiveness and integrity of KSC and the soybean-checkoff program.
- Serve the needs of farmers to enhance their profit potential and success.
- Expand public awareness of the soybean markets.
- Be the voice and advocate of the Kansas soybean industry.
- Develop soybean and agriculture leaders.
- Expand corporate relations with industry partners.
- Increase membership, benefits and services.
- Maintain an organization capable of advancing its mission and goals.

With set goals, we’re able to identify the strategies to achieve them. Then we farmer-leaders can work with the staff to make decisions about prioritizing, scaling back or stepping up certain activities.

Again, your input helps illuminate our Association’s strengths and weaknesses, identify opportunities, and detect problems. Then our strategic planning can determine where we are, where we want to go and how to get there – providing guidance lines for our industry’s growth and renewal.

Experience what’s next in agriculture

In times like these, every decision matters. That is why Commodity Classic 2018 is especially important to your farm. In Anaheim, California, you will gain the insight, education and innovation you need to “Grow Beyond” and position your enterprise for long-term success.

You will connect with other talented, passionate farmers from around the United States and other countries who are facing the same challenges you are and discovering new solutions and practices they are happy to share with you.

The next Commodity Classic is Tuesday, Wednesday and Thursday, Feb. 27–March 1, 2018. Regardless of what you grow or how many acres you farm, Commodity Classic is where you can raise expectations for your farm.

Commodity Classic is the one “can’t miss” farm event of the year. Created by farmers for farmers, Commodity Classic is farmer-led and farmer-focused. So you know every president’s message continues on page 6
Corporate partners and advertisers are extremely important to the overall effort of the Kansas Soybean Association. They provide the Association with financial support and are links to the allied industries that provide soybean farmers with inputs and capital to manage our enterprises. KSA also relies on corporate partners to keep us up-to-date with the latest breakthroughs in production technologies, and we all work together to create and implement environmental and trade policies that benefit the soybean industry.

Thank you,
corporate partners

http://www.egebio.com

Ag Partners Cooperative • Girard National Bank • Ohlde Seed Farms • WinField United
MEET A KSA BOARD MEMBER: Dwight Meyer

Involvement adds up for accountant-farmer

My lifelong involvement in agriculture started with hogs, cattle and fieldwork at a young age. My first farming project, having my own livestock, began when I was 12. I started farming rented land when I was a junior in high school.

I went to college, majoring in accounting, then to graduate school, receiving a Master of Business Administration degree. I passed the certified public accountant (CPA) exam and worked as a CPA for two years in Topeka before returning to the farm, working with my father and younger brother.

My brother and I continue to farm together. We fed cattle until 2013 and still raise soybeans and corn on family-owned farms. Our great-grandparents all lived near Powhattan, and we have farmed land that was owned by three of our four grandparents’ families.

I joined the Kansas Soybean Association Board of Directors in 2007 as Brown County’s director. I currently serve as a director-at-large and first vice president and chair the policy committee. I joined the Board to gain a better understanding of the policymaking process for agriculture.

I felt I could contribute my thoughts and ideas to stand up for soybean farmers and agriculture. I also have enjoyed all the great leaders from Kansas and other soybean states who I have met and count as friends. KSA serves as an advocate and a voice for Kansas soybean farmers. We directors as a group work to ensure a positive future for agriculture.

I served on the Hiawatha school board for 12 years and have been church treasurer for the past 14 years. I continue to renew my CPA license and belong to the state and national CPA organizations. I also have been a Farm Bureau, Kansas Livestock Association and Kansas Corn Growers Association member.

My wife, Sue, and I were married while I still was in college. She has been by my side, assisting me with the farming. We have three grown daughters and four grandchildren, who live in Highland; Overland Park; and Ames, Iowa. We enjoy visiting our children and grandchildren and attending their activities. We attend Kansas State University football games together.
DO NOT APPLY DICAMBA HERBICIDE IN-CROP TO SOYBEANS WITH Roundup Ready 2 Xtend® technology unless you use a dicamba herbicide product that is specifically labeled for that use in the location where you intend to make the application. IT IS A VIOLATION OF FEDERAL AND STATE LAW TO MAKE ANY IN-CROP APPLICATION OF ANY DICAMBA HERBICIDE PRODUCT ON SOYBEANS WITH Roundup Ready 2 Xtend® technology, OR ANY OTHER HERBICIDE PRODUCT, UNLESS THE PRODUCT LABELING SPECIFICALLY AUTHORIZES THE USE. Contact the U.S. EPA and your state pesticide regulatory agency with any questions about the approval status of dicamba herbicide products for in-crop use with Roundup Ready 2 Xtend® technology.

ALWAYS READ AND FOLLOW PESTICIDE LABEL DIRECTIONS. Soybeans with Roundup Ready 2 Xtend® technology contain genes that confer tolerance to glyphosate and dicamba. Glyphosate herbicides will kill crops that are not tolerant to glyphosate. Dicamba will kill crops that are not tolerant to dicamba. Roundup Ready 2 Xtend® is a registered trademark of Monsanto Technology LLC used under license.

Roundup® brand agricultural herbicides. Roundup® brand agricultural herbicides will kill crops that are not tolerant to glyphosate. Genuity®, Roundup® and Roundup Ready 2 Yield® are registered trademarks of Monsanto Technology LLC used under license. Individual results may vary, and performance may vary from location to location and from year to year. This result may not be an indicator of results you may obtain as local growing, soil and weather conditions may vary. Growers should evaluate data from multiple locations and years whenever possible.

Pioneer® brand products with the Yield Hero designation are geographically selected based on a combination of factors, including local product availability, yield performance, defensive traits, agronomic characteristics, trait packages and grower preference.

These products stepped up and stacked up. Make these high-performing Pioneer® brand products part of your winning plan for 2018. See more yield numbers near you at pioneer.com/yield.

@PioneerKansas #YieldHero
Processor opposes proposal to reduce biodiesel requirements

Ag Processing Inc. (AGP), a cooperative, announced Oct. 5 that it opposed the Environmental Protection Agency (EPA) plan, published Sept. 26, to reduce the Renewable Fuel Standard (RFS) biodiesel requirement. It would have dropped the 2018 volume by up to 315 million gallons and the 2019 volume by more than 1 billion gallons from current levels.

“We believe the RFS is one of the most important pro-growth policies affecting agriculture, as it boosts farm income, creates rural jobs and generates new demand for our commodities,” said Keith Spackler, AGP’s CEO. “We opposed this proposal and believed it would have had a negative impact on the U.S. biodiesel industry and rural communities throughout the country.”

AGP contacted policymakers and encouraged its member-owners to oppose the plan.

Some supporters of the EPA proposal mistakenly believed the U.S. biodiesel industry lacked the production capacity to provide 2.1 billion gallons to the market, said Cal Meyer, AGP’s chief operating officer.

“The U.S. biodiesel industry, by EPA’s own numbers, has a domestic annual capacity in excess of 4.2 billion gallons. The proposed reductions were unnecessary,” he stated. “Reducing the biodiesel requirements would have lowered the price of soybeans, jeopardized many of the jobs associated with biodiesel production, and negatively impacted the domestic soybean-processing and livestock industries.”

Facing aggressive advocacy for growth in the volume, EPA restored the biodiesel requirement to 2.1 billion gallons Nov. 30.

Soybeans represent about 55 percent of the biodiesel industry’s feedstock. On a national basis, U.S. soybean oil used in biodiesel production accounts for more than 5.7 billion pounds. That represents the oil produced from processing more than 475 million bushels of soybeans, or 25 percent of annual U.S. crush.

AGP (http://agp.com) is a leading agribusiness, with primary operations as a soybean processor and refiner. It produces and markets soybean meal, refined soybean oil and biodiesel. The AGP business also includes numerous U.S. grain elevators.

It is owned by 148 local and regional cooperatives, representing more than 250,000 farmers across the United States. Created in 1983, AGP has its corporate headquarters in Omaha, Nebraska.

Experience.............................................................. continued from page 2

The education will change the way you think about your farm. With a powerful lineup of educational sessions, you are sure to learn something that will affect your bottom line.

The best agricultural companies bring their best. Agribusinesses know Commodity Classic attracts the nation’s leading farmers. So that is where they showcase their latest equipment, technology and innovation – and they bring their top people to talk with you one-on-one.

Be among the first to see what is new. Discover the latest ideas, equipment and innovations well before others read about them in the farm magazines. Better yet, you will get an up-close, hands-on look at those new products and the chance to meet the people who created them.

There will be new ideas you will not find at your local farm show. Commodity Classic is where scores of smaller ag companies roll out emerging technology, groundbreaking ideas and never-before-seen products. And you just might find a few that will change the way you farm.

Hang out with thousands of great farmers. Meeting other farmers from across the nation consistently is one of the top-rated experiences at Commodity Classic. You will be energized by being among America’s top farmers who share your passion for agriculture and your thirst for knowledge.

From the first sale of U.S. soy to China to the release of the first soybean oil-based tire, the soy checkoff has been behind the scenes, growing new opportunities and customers for the soybeans you produce. We’re looking inside the bean, beyond the bushel and around the world to keep preference for U.S. soy strong. And for U.S. soybean farmers like you, the impact is invaluable.

See more ways the soy checkoff brings value to farmers at unitedsoybean.org
Board conducts November meeting

The following are highlights from the Kansas Soybean Association Board of Directors meeting convened Nov. 17 in Topeka.

- Received updates from American Soybean Association (ASA) staff about federal policy issues and from ASA Director Charles Atkinson, Great Bend, about other national level activities.
- Discussed the Great Plains and Midwestern governors’ letter to President Donald Trump about the Environmental Protection Agency’s position on the Renewable Fuel Standard.
- Met the members of Emerging Leaders Academy (http://KansasSoybeans.org/ela) Class 4, who attended parts of the meeting to conclude their Phase 2 tour.
- Heard from state senators Steve Fitzgerald, Leavenworth, and Caryn Tyson, Parker, about their candidacies for the 2nd Congressional District.
- Amended the KSA bylaws to allow a processor from a neighboring state, provided it collects the Kansas soybean checkoff, to represent that industry segment on the Board.
- Scheduled the spring 2018 meeting for March 23 at the Kansas Soybean Building in Topeka.
- Noted the directors from districts 4 and 5 and the third director-at-large are up for election at the next Annual Meeting, Jan. 10, 2018, in Topeka.
- Directed staff to plan the summer 2018 agribusiness tour in the Wichita area.
- Purchased a 2016 Dodge Ram 2500 diesel pickup from the Kansas Soybean Commission (KSC).
- Contracted with Gary Reser, Topeka, for legislative monitoring and consulting during the 2018 session.
- Coordinated with the Nebraska Soybean Association to donate an iPad and race tickets for the SoyPAC auction, Feb. 27, 2018, in Anaheim, California.
- Appointed Atkinson; Dwight Meyer, Hiawatha; and Andy Winsor, Grantville, as delegates and Grant Webber, Sublette; Brice Bunck, Topeka; and Scott Gigstad, Everest, as alternates to the ASA Voting Delegates Session, March 1, 2018, in Anaheim, California.
- Approved the checkoff-funded–projects proposal to submit to KSC for fiscal year 2019.

Association members can contact any director (see page 2) or Kenlon Johannes in the office to suggest agenda items for the next Board meeting, Jan. 9, 2018, in Topeka.

Soybean farmers welcome ARC-CO Improvement Act

Federal legislation introduced in October by Sens. Heidi Heitkamp of North Dakota and Joni Ernst of Iowa supports and strengthens the county Agricultural Risk Coverage (ARC-CO) program.

“ARC-CO is of great importance to soybean farmers, who enrolled more than 90 percent of soybean acres in that program,” said Kansas Soybean Association (KSA) First Vice President Dwight Meyer, Hiawatha. “Finding the best way to provide support against declines in farm revenue is a policy priority for our state and national soybean associations.”

The American Soybean Association was one of nine agricultural groups that collaborated on a letter to Heitkamp and Ernst, applauding the ARC-CO Improvement Act and highlighting its three provisions to benefit farmers.

The proposed legislation directs the Agriculture Department to use more widely available data from its Risk Management Agency as the first choice in yield calculations, calculates safety-net payments based on the county where a farm physically is located, and provides Farm Service Agency state committees the discretion to adjust yield-data estimates to help reduce variations in yields and payments between neighboring counties.

Current KSA policy supports providing farm payments based on historical production data and reinforcing ASA’s farm-program policy positions.
THE KANSAS SOYBEAN COMMISSION is an organization of active soybean farmers that works to grow the soy industry in our state – and nationwide. As soybean farmers, we’re focused on farmers’ priorities and make checkoff decisions that help to grow farmers’ bottom lines.

www.KansasSoybeans.org
877-KS-SOYBEAN

BREEDING, CROPPING AND ENVIRONMENTAL PROGRAMS
Researching efficient cropping systems and management practices that have minimal effect on the environment helps soybean farmers to meet consumers’ needs.

SOY CONSUMPTION
Increasing the utilization of soy in livestock feed and finding innovative uses for soy in human nutrition ensure future success.

NEW USES
Helping to develop and commercialize new industrial uses for soy means more demand for farmers’ soybeans.

FARMER OUTREACH
Providing up-to-date information about soybean pricing, crop disappearance, market share, crop-insurance options, yield protection, farm-program considerations and marketing options helps farmers to make smart decisions.

INTERNATIONAL MARKETS
Expanding international customers’ use of soy in markets like China, Mexico and Japan has the potential to create record-level demand for your crop.
Calendar of events

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<tr>
<th>Date</th>
<th>Event Description</th>
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<tr>
<td>Dec. 11–12</td>
<td>Keeping the Farm in the Family conference &amp; trade show, Nebraska City, NE</td>
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<td>Dec. 12–14</td>
<td>USA Poultry &amp; Egg Export Council winter meeting, Washington, DC</td>
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<td>Dec. 14</td>
<td>Farming for the Future, Pratt</td>
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<td>Dec. 14–16</td>
<td>Wichita Farm &amp; Ranch Show, Mulvane</td>
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<td>Dec. 19</td>
<td>Kansas Agricultural Alliance annual meeting, Manhattan</td>
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<td>Dec. 19</td>
<td>Farming for the Future, Salina</td>
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<td>Jan. 4–5</td>
<td>Soy Leadership Forum, Naples, FL</td>
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<td>Jan. 8</td>
<td>1st day of legislative session, Topeka</td>
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<td>Jan. 9</td>
<td>Kansas Soybean Association Board of Directors meeting, Topeka</td>
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<td>Jan. 9–11</td>
<td>Topeka Farm Show, Topeka</td>
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<tr>
<td>Jan. 9–11</td>
<td>Soybean Leadership College, Saint Louis, MO</td>
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<td>Jan. 10</td>
<td>Kansas Soybean Expo 2018, Topeka</td>
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<td>Jan. 10</td>
<td>Farming for the Future, Scott City</td>
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<tr>
<td>Jan. 11</td>
<td>Farming for the Future, Emporia</td>
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<td>Jan. 16–17</td>
<td>Cover Your Acres, Oberlin</td>
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<td>Jan. 18–20</td>
<td>AGP annual meeting, Omaha, NE</td>
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<td>Jan. 19</td>
<td>Finney County Farm Day, Garden City</td>
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<td>Jan. 22–25</td>
<td>National Biodiesel Conference &amp; Expo, Fort Worth, TX</td>
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<td>Jan. 26</td>
<td>Kansas Commodity Classic, Manhattan</td>
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<td>Jan. 30–31</td>
<td>No-till on the Plains Winter Conference, Wichita</td>
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<tr>
<td>Jan. 30–31</td>
<td>Ag Risk Solutions annual conference, Manhattan</td>
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<tr>
<td>Feb. 14–16</td>
<td>Women Managing the Farm, Manhattan</td>
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<tr>
<td>Feb. 14–18</td>
<td>National Farm Machinery Show, Louisville, KY</td>
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See more at [http://KansasSoybeans.org/events](http://KansasSoybeans.org/events)